NexPhase CAPITAL

Trusted Partners. Relentless Builders.®

Our Approach

Specialization
Industry vertical teams bring true domain expertise

Thematic
Target subsectors based on relevant investment themes and trends

Operators
Operational enhancement via 19 industry and functional experts

Value Creation
Systematic approach to creating market leaders

Partner of Choice
Approx. 80% of investments entrepreneur-owned and operated at close

120+ investments completed and $2.6B capital raised and managed since inception

Investment *Criteria*
Preference for entrepreneur-owned businesses

Ownership	> 50%
Location	North America
Revenue	$15MM to $75MM
Equity Investment	$40MM to $225MM
Financial Profile	Asset-efficient, high growth

Select Software & Technology *Portfolio Companies*

			Add-On Criteria
EVERYWHERE	July 2026	Lone worker safety and critical communications software	*Worker safety, situational awareness, and critical incident management technology*
Empower Community Care	July 2025	Evidence-based programs ("EBP"), software and services for at-risk youth and adolescents	*Youth-focused EBP, justice-focused software, provider workflow software*
ISI Insurance Systems Inc.	May 2024	Policy administration system for the property and casualty insurance industry	*InsurTech software for the property and casualty insurance industry*
Aztec	April 2022	SaaS-based platform focused on adult& workforce training/ certification	*Adult education, financial wellness, and career education*
selerix	August 2021	Benefits administration software for insurance carriers, brokers and employer groups	*Decision support, billing reconciliation, data analytics, and enrollment support and services*
DEALERON	November 2019	Sales enablement software for the retail automotive and other industries	*MarTech for the automotive, legal, and home services sectors*
KNOWFULLY	November 2019	Continuing professional education ("CPE") and exam preparation	*CPE or exam prep solutions in the healthcare sector*
BRANDT	March 2018; Exited/Reinvested May 2024	Recreational licensing and reservations software for state government agencies	
inside real estate	October 2016; Exited Sep. 2019	SaaS-based marketing software for residential real estate agents and brokers	
FAST	September 2015; Exited Dec. 2019	Policy administration and distribution solutions for the life insurance and annuity industries	
INSURANCE TECHNOLOGIES	December 2014; Exited Oct. 2020	Sales enablement software for the life insurance and annuity industries	
swipeclock	June 2014; Exited June 2017	SaaS-based workforce management solutions to small and mid-sized businesses	

Software & Technology *Focus Areas*

*High-priority subsectors

- AECOTech
- AerospaceTech
- AutoTech
- Community-based Tech
- EdTech
- EnergyTech
- EntertainmentTech
- FinTech
- FoodServiceTech
- GovTech
- GRCTech
- HealthcareTech
- HospitalityTech
- Human Resources/Workforce Management
- InsurTech
- LegalTech
- ManufacturingTech
- Marketing / CRM / Sales
- PetTech
- PropTech
- RetailCPGTech
- Transportation / Logistics / Supply Chain Management

Investment *Opportunities*



Lex Leeming
Partner & Head of Business Development
LLeeming@NexPhase.com | (212) 878-6005



Leila Rashtchi
Business Development
LRashtchi@NexPhase.com | (212) 878-6008

Software & Technology *Team*



Joel Killion Partner
JKillion@NexPhase.com | (212) 878-6004



Bob Gartland Partner
BGartland@NexPhase.com | (212) 878-6010



Quint Carr Principal
QCarr@NexPhase.com | (212) 878-6022



Jeffrey Fung Vice President
JFung@NexPhase.com | (212) 878-6014



Mike Roe InsurTech & HealthcareTech
Co-Founder & COO - FAST, Founder & CEO - OpLogix, Founder & CEO - NaviSys



Steve Hoffman EdTech & GovTech
Chairman - Ontuitive, CEO - iJet - Element K and Prometric, President - Blackboard



John King HealthcareTech
CEO - OmniSYS, President - Standard Register Healthcare, SVP - McKesson

600 Lexington Avenue, 8th Floor, New York, NY 10022
www.NexPhase.com

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