

## Our Approach

### Specialization

Industry vertical teams bring true domain expertise

### Thematic

Target subsectors based on relevant investment themes and trends

### Operators

Operational enhancement via 18 industry and functional experts

### Value Creation

Systematic approach to creating market leaders

### Partner of Choice

Over 80% of investments entrepreneur-owned and operated at close

**120+ investments completed and \$2.6B capital raised and managed since inception**

### Investment Criteria

Preference for entrepreneur-owned businesses

<b>Ownership</b>	> 50%
<b>Location</b>	North America
<b>EBITDA</b>	\$4MM to \$35MM
<b>Equity Investment</b>	\$40MM to \$225MM
<b>Financial Profile</b>	Asset-efficient, high growth

### Investment Opportunities



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### Select Healthcare Portfolio Companies

Add-On Criteria

<b>Always Best Care</b> senior services	October 2025	Franchisor of in-home senior care services, including personal care, skilled home health and assisted living placement	Complementary franchisor businesses that serve seniors along the continuum of care
<b>Behavior Frontiers</b>	April 2025	Nationwide provider of ABA therapy for children in both homes and clinics	Complementary, tuck-in ABA providers
<b>Metz</b> FOOD SERVICE MANAGEMENT CORPORATION	December 2021	Food services provider to hospitals, senior care and educational facilities	Food service providers & senior meals/nutrition businesses
<b>calcium</b> BRAND NOURISHMENT	November 2021	Marketing services provider to the biopharma sector	Pharma marketing and medical communications
<b>SYNERGY HomeCare</b>	April 2018; exited January 2025	Nationwide franchisor of non-medical, in-home services	
<b>CLEARWAY PAIN SOLUTIONS</b>	February 2018	Multidisciplinary interventional pain management services	Pain management practices
<b>meduit</b>	March 2017	RCM solutions for hospitals and healthcare providers	RCM solutions
<b>ACTION BEHAVIOR CENTERS</b> THE CENTER FOR THE FUTURE	Oct 2018; exited September 2022	Clinic-based provider of ABA therapy for full-time care of autistic children	

### Themes and Targeted Sub-Sectors

#### › Aging Independently

- Hospice / Home health
- Hospital in the home
- Meal delivery
- Personal care

#### › Healthcare IT

- Healthcare digitization
- Care management / Navigation
- Patient engagement

#### › Pharma Services

- Clinical trial services
- Infusion
- Medical communications
- Pharma marketing

#### › Increased Demand for Behavioral Health

- Autism
- Mental health / Substance use disorders

#### › Targeting of Specific Diseases & Conditions

- Cardiology
- Fertility
- Pain management / Physical therapy
- Regenerative medicine
- Urology
- Wound care

#### › Healthcare Consumerism

- Concierge medicine
- Medspa / Cosmetic surgery
- Vet
- Wellness

#### › Reducing Costs & Promoting Better Outcomes

- Outsourced services
- Pharmacy services
- Social determinants of health
- Staffing

### Healthcare Team



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**Steve Rodgers** Healthcare Services  
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**Barbara B. Hill** Healthcare Services  
CEO, ValueOptions; President, Express Scripts; SVP, Ops, CIGNA Healthcare



**John King** HCIT  
CEO, OmniSYS; President, Standard Register Healthcare; SVP, McKesson



**Don Nickleson** Pharmacy  
CEO, Comprehensive Pharmacy Services



**John Di Capua** Physician Services  
CEO, NAPA; Chairman of Anesthesiology, North Shore-LIJ Health System and Hofstra University