

## Our Approach

### Specialization

Industry vertical teams bring true domain expertise

### Thematic

Target subsectors based on relevant investment themes and trends

### Operators

Operational enhancement via 15 industry and functional experts

### Value Creation

Systematic approach to creating market leaders

### Partner of Choice

Over 80% of investments entrepreneur-owned and operated at close

**120+ investments completed and \$2.6B capital raised and managed since inception**

### Investment Criteria

Preference for entrepreneur-owned businesses

<b>Ownership</b>	> 50%
<b>Location</b>	North America
<b>EBITDA</b>	\$4MM to \$35MM
<b>Equity Investment</b>	\$40MM to \$225MM
<b>Financial Profile</b>	Asset-efficient, high growth

### Investment Opportunities



#### Lex Leeming

Partner & Head of Business Development  
LLeeming@NexPhase.com | (212) 878-6005



#### Leila Rashtchi

Business Development  
LRashtchi@NexPhase.com | (212) 878-6008

### Select Healthcare Portfolio Companies

Add-On Criteria

Always Best Care senior services	October 2025	Franchisor of non-medical in-home care services	Complementary franchisor businesses that serve seniors along the continuum of care
Behavior Frontiers	April 2025	Nationwide provider of ABA therapy for children in both homes and clinics	Complementary, tuck-in ABA providers
Metz	December 2021	Food services provider to hospitals, senior care and educational facilities	Food service providers & senior meals/nutrition businesses
calcium BRAND NOURISHMENT	November 2021	Marketing services provider to the biopharma sector	Pharma marketing and medical communications
SYNERGY HomeCare	April 2018; exited January 2025	Nationwide franchisor of non-medical, in-home services	
CLEARWAY PAIN SOLUTIONS	February 2018	Multidisciplinary interventional pain management services	Pain management practices
meduitt	March 2017	RCM solutions for hospitals and healthcare providers	RCM solutions
ACTION BEHAVIOR CENTERS	Oct 2018; exited September 2022	Clinic-based provider of ABA therapy for full time care of autistic children	

### Themes and Targeted Sub Sectors

#### › Aging Independently

- Hospice
- Hospital in the home
- Meal delivery
- Personal care

#### › Healthcare IT

- Healthcare digitalization
- Care management/navigation
- Patient engagement

#### › Pharma Services

- Clinical trial services
- Infusion
- Medical communications
- Pharma marketing

#### › Increased Demand for Behavioral Health

- Autism
- Mental health/substance use disorders

#### › Targeting of Specific Diseases and Conditions

- Cardiology
- Fertility
- Pain management/physical therapy
- Regenerative medicine
- Urology
- Wound care

#### › Healthcare Consumerism

- Concierge medicine
- Medspa/cosmetic surgery
- Vet
- Wellness

#### › Reducing Costs & Promoting Better Outcomes

- Outsourced services
- Pharmacy services
- Social determinants of health
- Staffing

### Healthcare Team



#### Andy Kieffer Partner

AKieffer@NexPhase.com | (212) 878-6019



#### Chip Robie Partner

CRobie@NexPhase.com | (212) 878-6011



#### Jordan Zauderer Principal

JZauderer@NexPhase.com | (212) 878-6021



#### Stephan Rodgers Healthcare Services

CEO, Accent Care; Founder, OwptumCare; Senior Executive, UnitedHealth Group; Medic, U.S. Army



#### Barbara B. Hill Healthcare Services

CEO, ValueOptions; President, Express Scripts; SVP, Ops, CIGNA Healthcare



#### John King HCIT

CEO, OmniSYS; President, Standard Register Healthcare; SVP, McKesson



#### Don Nickleson Pharmacy

CEO, Comprehensive Pharmacy Services



#### John Di Capua Physician Services

CEO, NAPA; Chairman of Anesthesiology, North Shore-LIJ Health System and Hofstra University