

## Our Approach

### Specialization

Industry vertical teams bring true domain expertise

### Thematic

Target subsectors based on relevant investment themes and trends

### Operators

Operational enhancement via 18 industry and functional experts

### Value Creation

Systematic approach to creating market leaders

### Partner of Choice

Over 80% of investments entrepreneur-owned and operated at close

**120+ investments completed and \$2.6B capital raised and managed since inception**

## Investment Criteria

Preference for entrepreneur-owned businesses

Ownership	> 50%
Location	North America
EBITDA	Up to \$35MM
Revenue	> \$15MM
Equity Investment	\$40MM to \$225MM
Financial Profile	Asset-efficient, high growth, profitable

## Investment Opportunities



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## Consumer

### Products

- Active lifestyle solutions
- Consumer health products
- Convenient meal solutions
- Enthusiast products
- Functional food & beverage
- Functional personal care
- Home care products
- Skin care and hair care

### Services (incl. Franchises)

- Experiences & enrichment
- Experiential marketing
- Front office services
- Health & wellness
- Home & other personal services
- Omnichannel enablement

MAGIC SCIENCE CORPORATION	Jul. 2025	Antimicrobial skincare & household cleaning products
Wibby Toes BATH CO	Jul. 2022	Baby & family personal care
OLIVER WINERY	Mar. 2021	Flavorful wines
Popcornopolis	Apr. 2019   Exited Sep. 2021	Indulgent popcorn
Zestful	Jun. 2016   Exited Jul. 2025	Cocktail mixers & RTDs
DR.Fresh	May 2012   Exited Dec. 2016	Children's oral care brand

## Healthcare Services

- Aging in place
- Autism
- Care management
- Clinical and non-clinical staffing
- Concierge medicine
- Food and nutrition
- Healthcare wellness
- Hospice
- Infusion
- Medspa / plastic surgery
- Outpatient behavioral health
- Outsourced services
- Patient engagement
- Pharma services
- Pharmacy services
- Physician services
- Post acute clinical services
- Remote monitoring
- Specialty services
- Vet

Always Best Care SENIOR SERVICES	Oct. 2025	Franchisor of non-medical in-home care services
Behavior Frontiers	Apr. 2025	Autism services
Metz	Dec. 2021	Food services provider
calcium BRAND NUTRIMENT	Nov. 2021	Biopharma marketing
ACTION BEHAVIOR CENTERS	Oct. 2018   Exited Sep. 2022	Autism services
SYNERGY HomeCare	Apr. 2018   Exited Jan. 2025	Non-medical home care
CLEARWAY PAIN SOLUTIONS	Feb. 2018	Pain management
meduit	Mar. 2017	Revenue cycle management

## Software & Technology

- AECOTech
- AerospaceTech
- AutoTech
- Community-based Tech
- EdTech
- EnergyTech
- EntertainmentTech
- FinTech
- FoodServiceTech
- GovTech
- GRCTech
- HCTech
- HospitalityTech
- Human Resources/ Workforce Management
- InsurTech
- LegalTech
- ManufacturingTech
- Marketing / CRM / Sales
- PetTech
- PropTech
- RetailCPGTech
- Transportation / Logistics / Supply Chain Management

\*High-priority subsectors

Empower Community Care	Jul. 2025	Evidence-based programs ("EBP"), software & services for at-risk youth & adolescents
ISI Insurance Systems Inc.	May 2024	Policy admin software for property & casualty insurers
Aztec	Apr. 2022	Adult education, financial literacy and career technical education
selerix	Aug. 2021	Employee benefits administration software
DEALERON	Nov. 2019	Sales & marketing enablement software
KNOWFULLY LEARNING GROUP	Nov. 2019	Exam prep and continuing professional education
BRANDT RECREATIONAL GROUP	Mar. 2018   Exited/Reinvested May 2024	Recreational licensing, permitting and reservations software
OmniSYS	Nov. 2013   Exited Dec. 2021	Clinical pharmacy technology