

NPC is a thematic and operationally-focused private equity firm that partners with primarily founderowned companies that have reached a growth inflection point and are seeking their "Next Phase"

The NexPhase Approach

Specialization

Industry vertical teams bring true domain expertise

Thematic

Target subsectors based on relevant investment themes and trends

Operators

Operational enhancement via 16 industry and functional experts

Value Creation

Systematic approach to creating market leaders

Partner of Choice

Over 80% of investments entrepreneurowned and operated at close

100+ investments completed and \$2.6B capital raised and managed since inception

Investment Criteria

Ownership	Control	
Location	North America	
EBITDA	\$4MM to \$30MM	
Equity Investment	\$40MM to \$225MM	
Financial Profile	Asset-light, high growth	

Preference for entrepreneur-owned businesses

Transaction Opportunities:

Lex Leeming, Partner &

Head of Business Development

LLeeming@NexPhase.com (212) 878-6005

Leila Rashtchi, Business Development

LRashtchi@NexPhase.com (212) 878-6008

600 Lexington Avenue 8th Floor New York, NY 10022

Select Healthcare Portfolio Companies

			Add-On Criteria
Behavior Frontiers	April 2025	Nationwide provider of ABA therapy for children in both homes and clinics	
Metz Metz	December 2021	Food services provider to hospitals, senior care and educational facilities	Food service providers & senior meals/nutrition businesses
CACIUM BRAND NOURISHMENT	November 2021	Marketing services provider to the biopharma sector	Pharma marketing and medical communications
SYNERGY HomeCare	April 2018; exited January 2025	Nationwide franchisor of non-medical, in-home services	
CLEARWAY PAIN SOLUTIONS	February 2018	Multidisciplinary interventional pain management services	Pain management practices
≫ med <mark>uit</mark>	March 2017	RCM solutions for hospitals and healthcare providers	RCM solutions
ACTION BEHAVIOR CENTERS	October 2018; exited September 2022	Clinic-based provider of ABA therapy for full time care of autistic children	

Themes and Targeted Sub-Sectors

Aging Independently

- Hospice
- Hospital in the home
- Meal delivery
- Personal care

Healthcare Consumerism

- Concierge medicine
- Medspa/cosmetic surgery
- Vet
- Wellness

Increased Demand for Behavioral Health

- Autism
- Mental health/substance use disorders

Healthcare IT

- Healthcare digitalization
- Care management/navigation
- Patient enagement

Reducing Costs & Promoting Better Outcomes

- Outsourced services
- Pharmacy services
- Social determinants of health

Pharma Services

- Clinical trial services
- Infusion
- Medical communications
- Pharma marketing

Targeting of Specific Diseases and Conditions

- Cardiology
- Fertility
- Pain management/physical therapy
- Regenerative medicine
- Wound care

Healthcare Team

Andy Kieffer, Partner

(212) 878-6019

AKieffer@NexPhase.com

Chip Robie, Partner

(212) 878-6011

CRobie@NexPhase.com

Jordan Zauderer, Principal

(212) 878-6021

JZauderer@NexPhase.com

Barbara B. Hill, Healthcare Services

- CEO, ValueOptions
- President, Express Scripts
- SVP, Ops, CIGNA Healthcare

John King, HCIT

- CEO. OmniSYS
- President, Standard Register Healthcare
- SVP, McKesson

Don Nickleson, Pharmacy

CEO, Comprehensive Pharmacy Services