



NPC is a thematic and operationally-focused private equity firm that partners with primarily founder-owned companies that have reached a growth inflection point and are seeking their “Next Phase”

## The NexPhase Approach

### Specialization

Industry vertical teams bring true domain expertise

### Thematic

Target subsectors based on relevant investment themes and trends

### Operators

Operational enhancement via 16 industry and functional experts

### Value Creation

Systematic approach to creating market leaders

### Partner of Choice

Over 80% of investments entrepreneur-owned and operated at close

**100+ investments completed and \$2.6B capital raised and managed since inception**

## Investment Criteria

<b>Ownership</b>	Control
<b>Location</b>	North America
<b>EBITDA</b>	\$4MM to \$30MM
<b>Equity Investment</b>	\$40MM to \$225MM
<b>Financial Profile</b>	Asset-light, high growth

*Preference for entrepreneur-owned businesses*

## Transaction Opportunities:

**Lex Leeming, Partner & Head of Business Development**

LLeeming@NexPhase.com  
(212) 878-6005

**Leila Rashtchi, Business Development**

LRashtchi@NexPhase.com  
(212) 878-6008

600 Lexington Avenue 8<sup>th</sup> Floor  
New York, NY 10022  
www.NexPhase.com

## Select Healthcare Portfolio Companies

*Add-On Criteria*

Behavior Frontiers	<i>April 2025</i>	Nationwide provider of ABA therapy for children in both homes and clinics	
Metz	<i>December 2021</i>	Food services provider to hospitals, senior care and educational facilities	<i>Food service providers &amp; senior meals/nutrition businesses</i>
calcium	<i>November 2021</i>	Marketing services provider to the biopharma sector	<i>Pharma marketing and medical communications</i>
SYNERGY HomeCare	<i>April 2018; exited January 2025</i>	Nationwide franchisor of non-medical, in-home services	
CLEARWAY PAIN SOLUTIONS	<i>February 2018</i>	Multidisciplinary interventional pain management services	<i>Pain management practices</i>
meduitt	<i>March 2017</i>	RCM solutions for hospitals and healthcare providers	<i>RCM solutions</i>
ACTION BEHAVIOR CENTERS	<i>October 2018; exited September 2022</i>	Clinic-based provider of ABA therapy for full time care of autistic children	

## Themes and Targeted Sub-Sectors

### Aging Independently

- Hospice
- Hospital in the home
- Meal delivery
- Personal care

### Healthcare Consumerism

- Concierge medicine
- Medspa/cosmetic surgery
- Vet
- Wellness

### Increased Demand for Behavioral Health

- Autism
- Mental health/substance use disorders

### Healthcare IT

- Healthcare digitalization
- Care management/navigation
- Patient engagement

### Reducing Costs & Promoting Better Outcomes

- Outsourced services
- Pharmacy services
- Social determinants of health

### Pharma Services

- Clinical trial services
- Infusion
- Medical communications
- Pharma marketing

### Targeting of Specific Diseases and Conditions

- Cardiology
- Fertility
- Pain management/physical therapy
- Regenerative medicine
- Wound care

## Healthcare Team

**Andy Kieffer, Partner**

(212) 878-6019  
AKieffer@NexPhase.com

**Chip Robie, Partner**

(212) 878-6011  
CRobie@NexPhase.com

**Jordan Zauderer, Principal**

(212) 878-6021  
JZauderer@NexPhase.com

**Barbara B. Hill, Healthcare Services**

- CEO, ValueOptions
- President, Express Scripts
- SVP, Ops, CIGNA Healthcare

**John King, HCIT**

- CEO, OmniSYS
- President, Standard Register Healthcare
- SVP, McKesson

**Anthony López, Medical Products and Devices**

- President, Ansell Healthcare
- SVP & GM, CareFusion

**Don Nickleson, Pharmacy**

- CEO, Comprehensive Pharmacy Services