

NPC is a thematic and operationally-focused private equity firm that partners with primarily founderowned companies that have reached a growth inflection point and are seeking their "Next Phase"

# The NexPhase Approach

#### Specialization

Industry vertical teams bring true domain expertise

#### Thematic

Target subsectors based on relevant investment themes and trends

#### Operators

Operational enhancement via 16 industry and functional experts

#### Value Creation

Systematic approach to creating market leaders

#### **Partner of Choice**

Over 80% of investments entrepreneurowned and operated at close

100+ investments completed and \$2.6B capital raised and managed since inception

# **Investment Criteria**

Ownership	Control		
Location	North America		
EBITDA	\$4MM to \$30MM		
Equity Investment	\$40MM - \$150MM		
Financial Profile	Asset-light, high growth		

Preference for entrepreneur-owned businesses

# Transaction Opportunities:

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# Select Healthcare Portfolio Companies

			Add-On Criteria
	December 2021	Food services provider to hospitals, senior care and educational facilities	Food service providers & senior meals/nutrition businesses
BRAND NOURISHMENT	November 2021	Marketing services provider to the biopharma sector	Pharma marketing and medical communications
SYNERGY HomeCare	April 2018; exited January 2025	Nationwide franchisor of non-medical, in-home services	
CLEARWAY PAIN SOLUTIONS	February 2018	Multidisciplinary interventional pain management services	Pain management practices
🕅 meduit	March 2017	RCM solutions for hospitals and healthcare providers	RCM solutions
ACTION BEHAVIOR CENTERS	October 2018; exited September 2022	Clinic-based provider of ABA therapy for full time care of autistic children	

# Themes and Targeted Sub-Sectors

#### Aging Independently

- Hospice
- Hospital in the home
- Meal delivery
- Senior loneliness

# **Healthcare Consumerism**

- Concierge medicine
- Medspa/cosmetic surgery
- VetWellness
- \_\_\_\_\_

# Increased Demand for Behavioral Health

- Autism
- Mental health/substance use disorders

#### **Healthcare IT**

- Healthcare digitalization
- Care management/navigation
- Patient enagement

#### Reducing Costs & Promoting Better Outcomes

- Outsourced services
- Pharmacy services
- Social determinants of health
- Weight loss

#### **Pharma Services**

- Clinical trial services
- Infusion
- Medical communications
- Pharma marketing

# Targeting of Specific Diseases and Conditions

- Cardiology
- Fertility
  Pain management/physical therapy
- Regenerative medicine
- Wound care

# **Healthcare Team**

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#### Anthony López, Medical Products and Devices

- President, Ansell Healthcare
- SVP & GM, CareFusion

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CEO, Comprehensive Pharmacy Services

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