

The NexPhase Approach

Specialization

Industry vertical teams bring true domain expertise

Thematic

Target subsectors based on relevant investment themes and trends

Operators

Operational enhancement via 16 industry and functional experts

Value Creation

Systematic approach to creating market leaders

Partner of Choice

Over 80% of investments entrepreneur-owned and operated at close

100+ investments completed and \$2.6B capital raised and managed since inception

Investment Criteria

Ownership	Control
Location	North America
EBITDA	\$4MM to \$30MM
Equity Investment	\$40MM to \$225MM
Financial Profile	Asset-light, high growth

Preference for entrepreneurowned businesses

Transaction Opportunities:

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NPC is a thematic and operationally-focused private equity firm that partners with primarily founderowned companies that have reached a growth inflection point and are seeking their "Next Phase"

Select Portfolio Companies

Consumer

- Baby/kid & senior-focused brands
- Beverage mixers & enhancers
- Candy/BFY alternatives
- Craft spirits, flavored alcohol. hard cider & wine
- DTC/e-commerce brands with emerging/potential FDM distribution
- Feminine care & sexual health
- Food as medicine; allergen-free foods
- Functional beauty/personal care & consumer health
- Indulgent treats & snacks
- Leading regional brands
- Low/no-alcohol alternatives
- Meal solutions
- Safety & accessibility solutions
- Sauces, condiments, toppings
- Specialty & functional beverages



July 2022

Baby & family personal care



March 2021

Flavorful wines



April 2019; exited September 2021

Indulgent popcorn



June 2016; exited July 2025

Cocktail mixers & RTDs



May 2012; exited December 2016

Children's oral care brand

Healthcare Services

- Adult davcare
- Aging in place
- Autism
- Care management
- Clinical and non-clinical staffing
- Concierge medicine
- Food and nutrition
- Hospice
- Hospital in the home
- Infusion
- Medspa/plastic surgery
- Outpatient behavioral health
- Outsourced services
- Patient engagement
- Pharma services
- Pharmacy services
- Physician services
- Post acute clinical services
- Remote monitoring Specialty services
- Vet



Autism services

CULINARY MANAGEMENT	
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December 2021

Food services provider



November 2021

Biopharma marketing



October 2018; exited September 2022

Autism services



April 2018: exited January 2025

Non-medical home care



February 2018

Pain management



March 2017

Revenue cycle mgmt.

Software

Targeting investments in growthoriented, vertical software businesses. Target software sub-sectors include but are not limited to the following:

EdTech

- Adult & professional education
- Higher education
- K-12
- Learning technologies

GovTech

- Not-for-profit
- Other public software
- State & local
- HealthcareTech Payor/risk-bearing entity Provider
- Pharma & life sciences

Virtual care & consumer InsurTech

- Benefits
- Life & annuity
- Property & casualty



Insurance ISI Systems Inc.

July 2025

("EBP"), software, and services for at-risk youth and adolescents Policy administration software

Evidence-based programs



April 2022

May 2024

for property & casualty insurers Adult education, financial literacy, and career technical education

Sales & marketing enablement

Exam prep and continuing

professional education

Recreational licensing,



August 2021

Employee benefits administration software

software

software



Brandt

November 2019

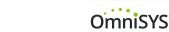
November 2019

March 2018: exited/reinvested May 2024

November 2013;

Clinical pharmacy technology

permitting, and reservations



December 2021

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