

WHO WE ARE

NexPhase Capital is a private equity investment firm focused on growth-oriented, lower middle market companies within the healthcare, industrial services, software and consumer sectors. We apply our sector-focused strategy to identify and invest in leading companies and support their continued success.

Our experienced investment team is bolstered by the insights and vision of respected operating professionals with a range of industry and operational expertise. We strive to accelerate the growth of our partner companies and create value for all stakeholders.

NexPhase was formed in 2016 by the former principals of Moelis Capital Partners and advises \$1.2B of private equity capital.

INVESTMENT CRITERIA

Ownership	Control or co-lead
Location	North America
EBITDA	\$5MM – 30MM
TEV	\$25MM – 250MM
Investment	\$25MM – 75MM

Asset-light, high cash flow, growth businesses

FOCUS AREAS: HEALTHCARE

Outsourced Services // Physician services; Pharmacy management; Cost containment; Pain management; Selling services to Hospitals/ACOs/Payers/Providers

Care Cost Containment // Dual eligibles; Chronic illnesses; Physical therapy; Telemedicine; Technology-enabled services

Pharmacy // Medication Therapy Management (MTM); Pharmacy in alternate sites; Specialty pharmacy

Consumerism // Revenue cycle for self pay; Data transparency; Patient advocacy; Concierge medicine; Remote monitoring

Healthcare Information Technology // Revenue Cycle Management (RCM); Data analytics; Claims processing; Care coordination; Patient engagement

Other Areas of Interest // Low-tech medical devices; Regenerative medicine; Personalized medicine; Autism education and training

The information herein is not an advertisement or intended for use by investors, and does not constitute an investment recommendation. Portfolio companies identified do not represent all of the investment decisions made by the NexPhase investment team; the full list of all investment decisions is available upon request. No assumptions should be made that these, or any other investments, were or will be profitable. Some listed portfolio companies represent investment decisions made while part of Moelis Capital Partners. Operating Partners or Executive Advisory Board members are not NexPhase employees, but are consultants compensated by NexPhase funds or portfolio companies; their compensation will not offset any NexPhase management fees.

HEALTHCARE PORTFOLIO COMPANIES

Action Behavior Centers

Center-based provider of ABA therapy for children with autism *October 2018*



Synergy HomeCare Franchisor of non-medical in-home services with 300 franchises nationwide *April 2018*



Clearway Pain Solutions Institute

Provider of multidisciplinary interventional pain management services *February 2018*



ADD ONS: Interventional pain management practices

Meduit Provider of patient-focused revenue cycle management solutions for hospitals and healthcare providers *March 2017*



ADD ONS: Patient-focused revenue cycle management solutions

OmniSYS Medical claims management and compliance IT services for pharmacies, DME providers and commercial retiree plans *November 2013*



ADD ONS: RCM, claims processing, audit & compliance and data analytics companies

Comprehensive Pharmacy Services

Outsourced pharmacy services provider to hospitals and integrated health systems *November 2012*



ADD ONS: MTM services and pharmacy management

WINFertility Infertility benefits manager providing outsourced medical management, network development and administration to health plans and consumers *November 2010*



HEALTHCARE TEAM

Barbara B. Hill

Operating Partner

- CEO, ValueOptions
- President, Express Scripts
- SVP, Cigna Healthcare
- Board of Directors, Owens & Minor

Joe Morgan

Executive Advisor

- Founder and CEO, siY, LLC
- Chairman and CEO, Uniguest
- CEO, The Standard Register Company
- Chairman and President, SONY Chemicals

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- National Director of Healthcare Practice, Kurt Salmon

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