

## WHO WE ARE

NexPhase Capital is a private equity investment firm focused on growth-oriented, lower middle market companies within the healthcare, industrial services, software and consumer sectors. We apply our sector-focused strategy to identify and invest in leading companies and support their continued success.

Our experienced investment team is bolstered by the insights and vision of respected operating professionals with a range of industry and operational expertise. We strive to accelerate the growth of our partner companies and create value for all stakeholders.

NexPhase was formed in 2016 by the former principals of Moelis Capital Partners and advises \$1.2B of private equity capital.

## INVESTMENT CRITERIA

<b>Ownership</b>	Control or co-lead
<b>Location</b>	North America
<b>EBITDA</b>	\$5MM – 30MM
<b>TEV</b>	\$25MM – 250MM
<b>Investment</b>	\$25MM – 75MM

*Asset-light, high cash flow, growth businesses*

## FOCUS AREAS: INDUSTRIAL SERVICES

**Electronics and Components** // Electronic warfare; Radar systems; Test equipment/services; Engineering services; Hard-to-find critical components

**Aftermarket Services** // Component MRO; Conversions; Modifications; Engineering services; Technical services

**Cybersecurity** // Engineering/software development; Network defense; Subject matter experts; Technical services; Analyst staffing

**Unmanned Assets** // Components; Training; Maintenance

**Cloud Computing/Intel Analysis** // Technical services; Software development; Analyst staffing; Analytics and solution development; Cloud builds

**Asset-Light Logistics** // Freight forwarding; White glove services; Transportation management

The information herein is not an advertisement or intended for use by investors, and does not constitute an investment recommendation. Portfolio companies identified do not represent all of the investment decisions made by the NexPhase investment team; the full list of all investment decisions is available upon request. No assumptions should be made that these, or any other investments, were or will be profitable. Some listed portfolio companies represent investment decisions made while part of Moelis Capital Partners. Operating Partners or Executive Advisory Board members are not NexPhase employees, but are consultants compensated by NexPhase funds or portfolio companies; their compensation will not offset any NexPhase management fees.

## INDUSTRIAL SERVICES SECTOR

### American Global Logistics

Non-asset based provider of customized end-to-end ocean, trucking, and air freight forwarding services, as well as customs brokerage and PO management *June 2016*



**ADD ONS:** Domestic brokerage, last mile delivery, ocean and air freight forwarding

**Aloft AeroArchitects** Interior completion, auxiliary fuel systems, maintenance and modification, components and engineering services for aviation customers *June 2014*

**ADD ONS:** Engineering services and component manufacturers/MROs



### Mxi Technologies

Maintenance and engineering software provider serving the aviation community *May 2012; exited January 2017*



### CyberCore Technologies

Provider of information technology and cyber security services to the intelligence community *July 2011*



**ADD ONS:** Cyber-security, secure supply chain, professional services

### Hawthorne Global Aviation Services

General aviation services and airport management provider pursuing a roll-up of fixed-base operations *December 2010*



**ADD ONS:** US based FBOs

## INDUSTRIAL SERVICES TEAM

### Cameron Burr

*Executive Advisor*

- Founder, Jet Capital Group
- President, POGO Jet

### Admiral (ret.) Kirkland Donald

*Executive Advisor*

- Director, Naval Nuclear Propulsion Program
- US Navy Commander, Naval Submarine Forces, US Navy

### Fred Florjancic

*Executive Advisor*

- CEO, Safety-Kleen
- Divisional President, SPX

### Kurt Larsen

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### Joe Morgan

*Executive Advisor*

- Founder and CEO, siY, LLC
- Chairman and CEO, Uniguest
- CEO and Board Member, The Standard Register Company
- President and Board Member, eflatbed.com
- Chairman and President, SONY Chemicals

### Jon Slangerup

*Executive Advisor*

- CEO, Port of Long Beach
- President, FedEx Canada

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## TO DISCUSS TRANSACTION OPPORTUNITIES, CONTACT:

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