

## WHO WE ARE

NexPhase Capital is a private equity investment firm focused on growth-oriented, lower middle market companies within the healthcare, industrial services, software and consumer sectors. We apply our sector-focused strategy to identify and invest in leading companies and support their continued success.

Our experienced investment team is bolstered by the insights and vision of respected operating professionals with a range of industry and operational expertise. We strive to accelerate the growth of our partner companies and create value for all stakeholders.

NexPhase was formed in 2016 by the former principals of Moelis Capital Partners and continues to co-manage \$872MM of legacy private equity capital.

## INVESTMENT CRITERIA

<b>Ownership</b>	Control or co-lead
<b>Location</b>	North America
<b>EBITDA</b>	\$5MM – 30MM
<b>TEV</b>	\$25MM – 250MM
<b>Investment</b>	\$25MM – 75MM

*Asset-light, high cash flow, growth businesses*

## FOCUS AREAS: SECTOR

**Healthcare** // Outsourcing; Cost Containment; Pharmacy; Consumerism; HCIT

**Industrial Services** // Aerospace, defense & government services; Asset-lite logistics

**Software** // Financial Services; Education/Certification/Training; HCIT; Marketing/CRM/Sales; Employment/HR Ecosystem

**Consumer** // Specialty food and beverages; Personal care; Household products; Marketing and loyalty services

## TO DISCUSS TRANSACTION OPPORTUNITIES, CONTACT:

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The information herein is not an advertisement or intended for use by investors, and does not constitute an investment recommendation. Portfolio companies identified do not represent all of the investment decisions made by the NexPhase investment team; the full list of all investment decisions is available upon request. No assumptions should be made that these, or any other investments, were or will be profitable. Some listed portfolio companies represent investment decisions made while part of Moelis Capital Partners. Operating Partners or Executive Advisory Board members are not NexPhase employees, but are consultants compensated by NexPhase funds or portfolio companies; their compensation will not offset any NexPhase management fees.

## SELECT PORTFOLIO COMPANIES

**Meduit** Provider of patient-focused revenue cycle management solutions for hospitals and healthcare providers *March 2017*



**Inside Real Estate** Provider of cloud-based marketing software for residential real estate agents and brokers to source, convert, and manage their customers *October 2016*



**Zing Zang** Nationally-distributed, independent marketer of leading Bloody Mary mix and other non-alcoholic cocktail mixes under the Zing Zang™ brand *June 2016*



**American Global Logistics** Non-asset based provider of customized end-to-end ocean, trucking, and air freight forwarding services, as well as customs brokerage and PO management *June 2016*



**FAST** Provider of software solutions to the insurance industry, including policy administration, distribution management and underwriting *September 2015*



**Insurance Technologies** Provider of software and technology-enabled sales automation platforms to insurance and financial services companies *December 2014*



**Aloft AeroArchitects** Interior completion, auxiliary fuel systems, maintenance and modification, components and engineering services for aviation customers *June 2014*



**SwipeClock** Provider of SaaS-based workforce management solutions (time, attendance and scheduling) to small and mid-sized businesses *June 2014*



**OmniSYS** Medical claims managements and compliance IT services for pharmacies, DME providers and commercial retiree plans *November 2013*



**Comprehensive Pharmacy Services** Outsourced pharmacy services provider to hospitals and integrated health systems *November 2012*



**CyberCore Technologies** Provider of information technology and cyber security services to the intelligence community *July 2011*



**Hawthorne** General aviation services and airport management provider pursuing a roll-up of fixed-base operations *December 2010*



**WINFertility** Infertility benefits manager providing outsourced medical management, network development and administration to health plans and consumers *November 2010*

